

# Agenda

hostanalytics  
**WORLD2015**



## Pre-Event - Monday, May 18

8:00am - 6:00pm	Registration Open
9:00am - 4:30pm	Partner Summit
8:30am - 5:30pm	Pre-Conference Training
6:00pm - 8:00pm	<b>Monday Mingle</b> - Welcome Reception



## Day 1 - Tuesday, May 19

7:00am - 6:00pm	Registration and Conference Services
7:00am - 8:30am	Breakfast
9:00am - 9:15am	<b>Welcome</b> - <i>Lance Walter, CMO, Host Analytics</i>
9:15am - 10:30am	<b>The Future of Finance</b> - <i>Dave Kellogg, CEO, Host Analytics</i> ■
10:30am - 11:00am	AM Break



### Breakout Sessions

11:00am - 11:45am	Get the Most from Host Analytics World - <i>Andre Lafayette &amp; Stefanie Maragna, Host Analytics</i> ■ 	What's New in Host Analytics - Top New Features That You Should be Utilizing - <i>Kevin Karle &amp; Doug Haynie, Host Analytics</i> ■ 	Getting The Most Out Of Your Reporting - Maximize Your Substitution Variables - <i>Mark Stavropoulos, Host Analytics &amp; Andy Johnson, The Warranty Group</i> ■	Automating Statement of Cash Flow - <i>Bill Rausch, BrightPoint Consulting &amp; Greg Rasmussen, Selig Sealing Products</i> ■
11:45am - 1:00pm	<b>Birds-of-a-Feather Lunch and Showcase Open</b>			
1:15pm - 2:00pm	<b>Future Ready: How to Master Business Forecasting</b> - <i>Steve Player, Noted Author and Program Director for the Beyond Budgeting Round Table (BBRT) North America</i> ■			

### Breakout Sessions

2:15pm - 3:00pm	Host Analytics Modeling Cloud - <i>Janette Kosior, Host Analytics</i> ■ 	Planning Cloud and Hidden Gems - <i>Rajesh Yennam &amp; Ben Page, Host Analytics</i> ■	Become a Financial Reporting Super Star! - <i>Holly Simpson, Host Analytics</i> ■	An Introduction to Host Analytics Sales Planning - <i>Pam Dunn, Host Analytics</i> ■ 
3:00pm - 3:30pm	PM Break			

### Breakout Sessions

3:30pm - 4:15pm	Customer Insights Into the Host Analytics Journey - <i>Dale Hill, MarkLogic, Faith Nobile, Abbott Labs, Ryan Ratay, Zeltiq, Srikanth Nadukudy, Host Analytics</i> ■ 	Optimizing Marketing and Sales KPI Reporting with Sales Operational Planning - <i>Jim Perry &amp; Brian Chin, iCIMS</i> ■ 	Unleash the Power of Seeding for Planning - <i>Ashok Chalasani &amp; Craig Johnson, Host Analytics</i> ■	7 Keys to Making your Host Analytics Implementation a Success - <i>Hudson Shelby &amp; Jeannie Martinez MorganFranklin</i> ■
4:30pm - 5:15pm	<b>Fireside Chat with Host Analytics Customers</b> <i>Patty Freeman, VP of Finance, EarthLink</i> <i>John Gschwendtner, Director of Finance, AmeriPride Services, Inc.</i> <i>Matt LaVay, VP of Finance, Ellie Mae</i> <i>Rahul Mathur, VP of Finance &amp; Investor Relations, Cypress Semiconductor</i> <i>Mahesh Patel, CFO, Druva Software</i> Moderated by: <i>Gary Hanna, EVP of Sales, Host Analytics</i> ■			
5:30pm - 7:00pm	Showcase Reception			

 **New to Host Analytics**

■ **All Levels**

■ **Basic Level**

■ **Intermediate/Advanced Level**




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## Day 2 - Wednesday, May 20

7:00am - 6:00pm	Registration and Conference Services			
7:00am - 8:00am	Breakfast			
8:30am - 8:45am	Welcome Day 2 - Lance Walter, CMO, Host Analytics			
8:45am - 9:30am	Scaling Excellence: The Role of the Leader - Bob Sutton, Award Winning Author and Professor of Stanford University			
9:30am - 10:00am	AM Break			
Breakout Sessions				
10:00am - 10:45am	Take Control of Your Financial Reporting - Tim McKiel, EarthLink	Tips and Tricks with Dynamic Reporting - Kevin Karle, Host Analytics	Implementation Success - All you need to know to get it right! - Keith Pekarek, The Warranty Group	New Year ? New You: How to make your Host Structure a lean, mean, fighting machine - Jon Coppi, CFO Solutions
11:00am - 11:45am	Reap the Rewards of Workforce Planning - Rick Odom, Welch Allyn	Completing Your Month End Close in Host Analytics - Mike Leese, Host Analytics	Advanced Reporting Tips and Tricks - Tommy James & Sree Laxmi , Host Analytics	Get Your Life Back - Streamline your Board Reporting Using Financial Package Publisher - Sherri Peck, Host Analytics
11:45am - 12:45pm	Birds-of-a-Feather Lunch and Showcase Open			
1:00pm - 2:00pm	Host Analytics Roadmap 2015 and Beyond - Mark Bauer, VP of Product Management, Host Analytics, Bryan Dehmler-Buckley, Director, Product Management, Host Analytics & Lance Walter, CMO, Host Analytics			
Breakout Sessions				
2:15pm - 3:00pm	Completing the Circle: Drill Down to Original Documentation - Warren May, International Association of Fire Fighters	Get Your Nights and Weekends Back - Automate your Consolidation and Close Process - Sherri Peck, Host Analytics	User Adoption - Best Practices for Success - Chris Duffy, Aspen Dental & Tommy James, Host Analytics	Leveraging Host Analytics to Automate Sales Operational Planning - Adrien Del Bonta, Host Analytics
3:00pm - 3:30pm	PM Break			
Breakout Sessions				
3:30pm - 4:15pm	Impress Your Boss - Building Reports that Wow! - Sydney Tucker, Colonial Pipeline Company and Jeff Gelderman, Host Analytics	The Prescription for Performance Management: How Three Fast Growing Biotech Companies Manage Corporate Performance in the Cloud - John O'Rourke, Host Analytics, Robert Tantoco, Keryx Biopharmaceuticals, Melissa Conway, Physio Control & Karl Nicholls, Dir. FP&A Biodesix, Inc.	Stay Ahead of the Game - Budgeting Person by Person in a Global Setting - Eli Salembier, NSF International	Using Data to Move up the Financial Planning Maturity Curve - Garvin Chan, Cervello & Lisa Aubin, NxStage Medical
4:30pm - 5:15pm	Customers for Life - Getting the Most Out of Your Host Analytics Solution Alison Holmlund, VP of Customers for Life & Ron Baden, SVP of Services, Host Analytics			
7:00pm - 10:30pm	Host Analytics World Conference Party - California Academy of Sciences Please meet at 6:15pm at the entrance to hotel to take the bus transfer to the event. Local attendees can make your way to the event and parking is available onsite.			

## Day 3 - Thursday, May 21

7:00am - 12:30pm	Registration and Conference Services			
7:00am - 8:30am	Breakfast			
8:45am - 9:00am	Welcome Day 3 - Lance Walter, CMO, Host Analytics			
9:00am - 10:00am	<b>Transformational CFO</b> – Leading Teams into The Future of Finance Zach Koekemoer, CFO, Rich Relevance Spencer Punter,CFO, Snaplogic Rik Thorbecke,CFO, Taulia Moderated by: Ian Charles, CFO, Host Analytics ■			
10:00am - 10:30am	AM Break			
Breakout Sessions				
10:30am - 11:15am	Host Analytics Modeling Cloud - Janette Kosior, Host Analytics *Repeated Session ■ 	Host Analytics on Host Analytics - Ben Tang and Stacy Sprotti, Host Analytics ■ 	Visualizations for Finance Data Using Business Analytics - Ashok Chalasani & Anthony Cusimano, Host Analytics & Rick Odom, Welch Allyn ■	Have Ultimate Control Over Your Application; Security Best Practices - Jean Matthews & Srikanth Nadukudy, Host Analytics ■
11:30am - 12:15pm	Get Rolling with Rolling Forecasts - Craig Johnson & John Nicastro, Host Analytics ■	Capabilities of Data Integration - Saood Shah & Vishal Saini, Host Analytics ■ 	Advanced Reporting Tips and Tricks - Tommy James & Sree Laxmi, Host Analytics *Repeated Session ■	See the Future First; Modeling What If Scenarios - Doug Haynie, Host Analytics ■
12:30pm	Conference Close			